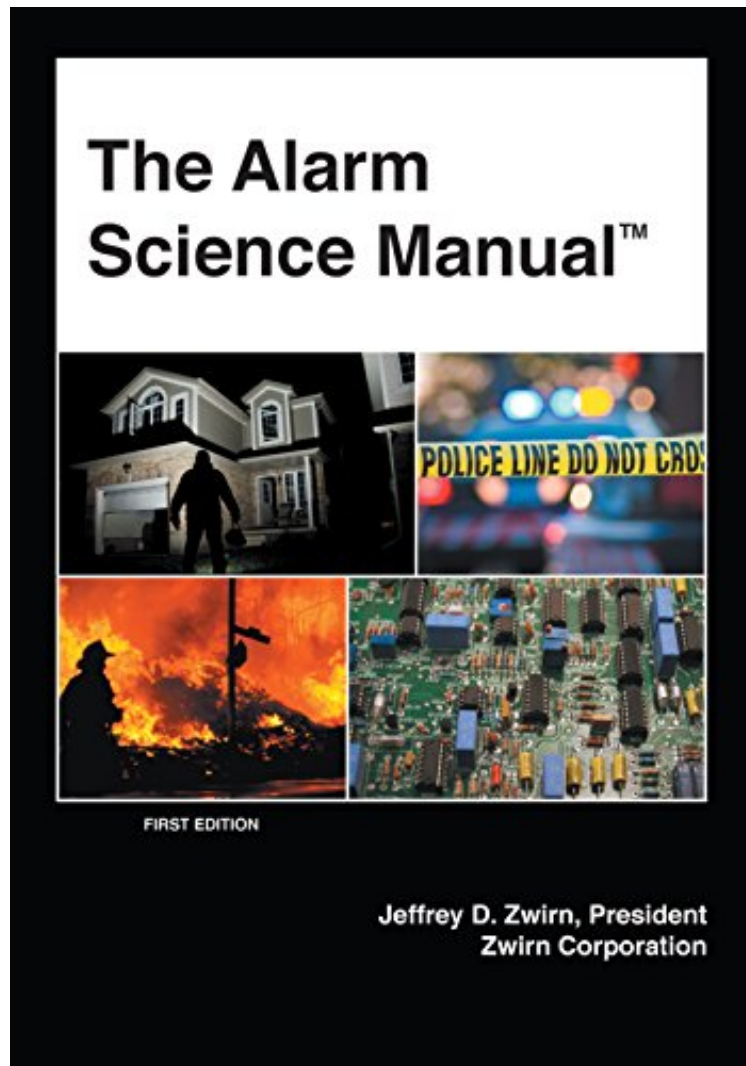


The Alarm Science Manual

Jeffrey D. Zwirn

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Jeffrey D. Zwirn : The Alarm Science Manual before purchasing it in order to gage whether or not it would be worth my time, and all praised The Alarm Science Manual:

4 of 4 people found the following review helpful. Don't wait!By Helena SalariniA remarkable book and a must-read for everyone.The author manages to make a very complex subject interesting.Think you "got security"? Think again.The author makes a very complex subject interesting and hooks you from the beginning. There is no doubt he knows what he's talking about and knows it well. He gives us glimpses of humor in the book's preface, distracting us from the fact that we are reading a thecnical book while showing that "there is no right way to do the wrong thing." The book makes us pause and double check our locks when we get to the chapter about real life cases where people's lives were lost due to their false sense of security. Those in the field that read it and take it to heart to follow its

orientations will certainly be escaping from "learning the hard way" why "bad installations are no laughing matter." 3 of 3 people found the following review helpful. Unique perspective and REQUIRED READING By Keith Jentoft Jeffrey Zwirn's book is both unique and necessary - necessary for leaders and owners in the industry. In terms of maximizing company value and minimizing threats to the owner, this book should be required reading for every manager of design/installation - and suggested reading for everybody else. The book is unique in that it goes beyond the obvious, beyond the sales pitch, even beyond the technology and brings the reader face to face with the consequences of poor decisions (loss, deaths, and lawsuits). What was promised, what was installed, what are the results and ultimately landing in what happens next.... As Jeffrey explains, too often there is a very expensive lawsuit where science proves to the courts that promises were indeed broken, installations were defective, and the results were catastrophic to the customer. But, this book is not simply a collection of horror stories; it is eminently practical. It outlines a way of thinking, a way of acting and a way of doing business. A scientific professional approach unfolds through the pages that can be understood and absorbed into practice. Stronger alarm design and stronger alarm installations are the natural result of embracing Jeffrey's ideas. 1 of 1 people found the following review helpful. Great Book for Anyone in the Alarm Industry By Anne Campau This book very clearly illustrates the serious and monetary consequences from the bad design or installation of alarm systems or bad policies and or practices of an Alarm company. It is a MUST read for anyone involved in designing, installing, and servicing life safety equipment.

Scientific advice and advanced methodologies to help your alarm company minimize liability now, while providing your customers with the most advanced, effective and reliable security systems available. From residential to commercial and in industrial applications, all alarm systems need to be properly designed, installed, monitored, serviced, inspected and maintained in order to help ensure the mission critical function of these systems.