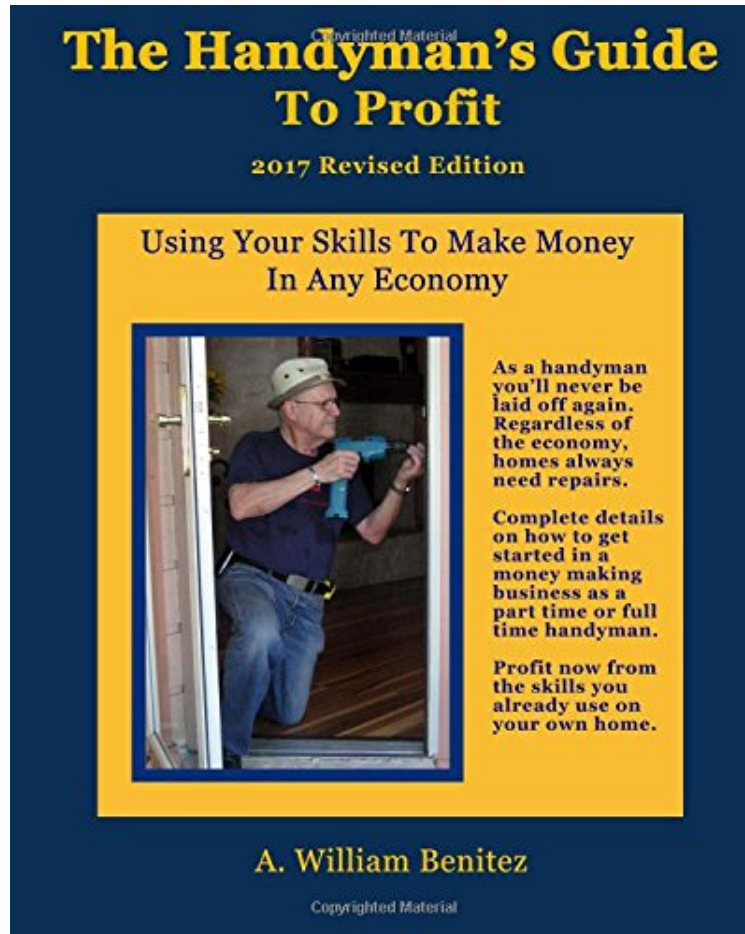


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# The Handyman's Guide To Profit: Using Your Skills To Make Money In Any Economy

A. William Benitez

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**A. William Benitez : The Handyman's Guide To Profit: Using Your Skills To Make Money In Any Economy** before purchasing it in order to gage whether or not it would be worth my time, and all praised The Handyman's Guide To Profit: Using Your Skills To Make Money In Any Economy:

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"The Handyman's Guide To Profit" includes all the information you need to start a successful handyman business in your community using the skills you already have and basic consumer level tools. The 2017 Revised Edition is an updated version of "The Handyman's Guide To Profit" with a special, limited time price of only \$10.95. If you were among the thousands who lost a job during the economic crisis or accepted a lower paying job, this book is for you. As a handyman you'll never get laid off again. Regardless of the economy, homes and buildings always need repairs. When the economy crashed in 2008 millions lost jobs and many struggled for years and some are still struggling to catch up. I was fortunate then but years before I had a profitable writing and consulting business helping federally funded housing programs across the country. My reputation was established and I was selling books, a monthly newsletter, and traveling to help communities leverage the housing funds they received from the federal government. Unfortunately, after a national election, everything changed and all the housing funds disappeared and so did my business. Just as those who lost their jobs, the money stopped. What saved me was the handyman and carpenter skills I learned in my youth. My limited savings were dwindling and I didn't have time to find a job. I no longer owned a truck so I purchased and outfitted a small trailer with all the handyman tools I needed and hit the ground running. After just a few ads in local weekly papers I was working everyday and making a decent living. At first most of the jobs were small and could have easily been handled by someone with limited experience and that was good because money flowed promptly. As time passed I started taking larger jobs and gradually moved from just handyman work to small remodeling jobs and finally, after renting a small shop, to woodworking which I continued for over twenty five years. Like losing a good job, a business failure can be traumatic and impose a serious financial hardship but with a few handyman skills anyone can quickly start making money. I know that first hand and my book "The Handymans Guide To Profit: Using Your Skills To Make Money In Any Economy" can help you do the same on a full time or part time basis. The economy has improved for many and the unemployment rate has dropped significantly but many of the new jobs are low paying so it's still tough for many others. Good paying jobs are often hard to find and keep. With your handyman business you're in control. Start out with small jobs that you finish quickly to maintain cash flow and then grow as you learn more. If you have home repair skills you can start making money now as a handyman using only those skills and my book as a simple guide. In "The Handyman's Guide To Profit" you'll find twelve chapters of valuable how-to information that teaches you how to: \*Find new customers \*Price every job to ensure profit \*Get paid in full for every job \*Expand your skills for profitability \*Use the Internet to increase profits \*Keep customers coming back and giving referrals \*Handle your accounting and taxes \*Become a highly paid home repair expert Everything you need to know to succeed financially as a handyman. No fluff or hype, just down to earth details on exactly how to make money using your present skills. No theory. This book is based entirely on my first-hand experience. And, now the price of "The Handyman's Guide To Profit" is only \$10.95. For questions contact me now at [bill@positive-imaging.com](mailto:bill@positive-imaging.com) . Thanks.

About the Author A. William (Bill) Benitez Bill had various occupations starting at age twelve spending summers and weekends working with his dad, a general contractor, building homes and buildings. He learned a lot from him and used the lessons to contract his first home by age nineteen. Bill has operated one-person businesses for more than 30 years. Twelve years working for local government agencies running federally-assisted housing programs starting as an inspector and moving to Director of Community Improvement with 78 employees when he resigned to do writing and consulting full-time. Writing, Publishing and Consulting His first publishing company was Rehab Notes Library which published a monthly newsletter (Rehab Notes) with subscribers in all 50 states, Canada and England. He also did consulting and public speaking on housing related topics for agencies and organizations in cities across the country. He wrote and published nine guidebooks on the subject of housing rehabilitation. After 1980 when most federal funding was pulled from housing activities, he took advantage of his construction and business experience and started a handyman and woodworking business. Over Twenty-Five Years of Woodworking For over twenty-five years, first in Tampa, Florida and then in Austin, Texas, Bill built hundreds of small and large cabinet and furniture projects for individuals, companies and government agencies. During those years he began writing books about his experiences and still writes them today with his latest published in January of 2017. Personal One-on-One Publishing His company, Positive Imaging, LLC, does what he calls positive publishing of his books and the books of other authors. He help authors to publish their books with one-on-one, personal assistance. To date he has published more than forty books and presently has several books in various stages of completion. Computer Experience His computer experience dates back more than twenty years and began in response to poor technical support for his wife Barbaras computer. He used home study to acquire A+ and Microsoft Certified Systems Engineer Certifications and became the IT Manager for the Hyatt Regency in Austin, Texas where he January 2016 after 20 years. Bill was born and raised in Tampa, Florida and moved to Austin, Texas in 1986, where he now live with my wife, Barbara Frances, who is also an author.